Videojet[®] Service & Support

Expert, factory-direct solutions for Videojet equipment



Your Partner in Coding & Marking

Videojet recognizes that your coding and marking equipment represents a significant investment of your business's resources. An ongoing return on your investment demands that your equipment be wellmaintained and working properly. With unmatched depth of experience in servicing and maintaining Videojet equipment, Videojet's Service and Support team helps you optimize the performance of every single component of your equipment throughout its life cycle. When you partner with Videojet, you can expect:

- Seasoned service and support professionals providing prompt on-site service and 24-hour phone support
- Your choice of flexible programs and service agreements for preventive maintenance visits, checkups, operator training, parts, on-site service, supplies, equipment rentals, and extended warranties

Certified Professionals Assure Greater Uptime

Over 200 expertly trained and certified Field Service Professionals make Videojet's service organization the largest in the industry. Backed by a team of trainers, technicians, mechanical engineers and supplies specialists, only Videojet's Service Professionals are authorized to service your Videojet equipment. As Videojet's product technology is upgraded to achieve greater performance levels, the service team receives additional hands-on training to keep them well-equipped to service Videojet's newest equipment with the latest tools for diagnostics and response.

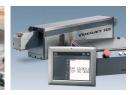
- Fleet GPS technology enables intelligent dispatching to optimize response times and meet service needs
- All Service Professionals carry an inventory of spare parts to enable timely repairs and maximum equipment uptime











From evaluation to integration, implementation and maintenance, you can depend on Videojet for best-in-class maintenance, repair, support, education and advanced services.

Installation Services

After installation, your expert field Service Professional will walk your operators through job setup and maintenance procedures — getting your operation up and running quickly and seamlessly.

Videojet Care Packages



Start-Up Care™

The Start-Up Care Package is an ideal way to partner with Videojet in the first year of equipment ownership. You will be able to take advantage of key operator training, maintenance training, and consultative services to bring all your operators up-to-speed on your new Videojet equipment. The package also includes labor for any equipment repair.

Service Care™

For greater uptime and peace of mind, Service Care provides all the benefits of Start-Up Care plus unlimited service calls for repairs, preventive maintenance visits, factory-direct replacement parts, and quarterly scheduled consultative visits for complete system evaluations and additional operator training.

Full Care™

With the Full Care Package, rental of a new, state-ofthe-art Videojet printer is included along with all the benefits of Service Care. In addition, you will automatically be enrolled in Fluids Care, the easiest way to keep the right amount of ink, makeup and cleaning solution on hand at all times.

Benefits of Care Packages

Ask your Sales Engineer about **Fluids Care**, automatically included in Full Care and an option in the Start-Up Care and Service Care Packages.

Start-up Care

Quarterly equipment checkups

Key operator training, maintenance training, and consultative services

Priority service

Labor coverage for any repair

Travel within 50 miles of a Videojet service city

Service Care

Includes everything in the Start-Up Care Package above plus:

Annual planned visit includes full system diagnostic check and optimization

All parts

Core replacement

Additional operator training as needed

Flexible payment options

Full Care*

Videojet takes "uptime assurance" to the highest level and equipment ownership out of your hands with the Full Care Package. Includes everything in the Service Care Package plus:

Videojet 1000 Line printer rental (no capital investment)

Easy upgrade to Videojet's newest state-of-the-art equipment when coverage ends

Enrollment in Fluids Care

Fixed monthly payment

60 month package

*Available on select equipment. Ask for details.

Certain conditions and exclusions apply.

Extended Warranty

Add the Extended Warranty to your initial purchase warranty for five full years of parts, labor and travel coverage* after your purchase. Both 36- and 60-month warranties are available. Service is provided by Videojet's authorized and factorycertified technicians. Extended warranties do not include operator training, priority service, preventive maintenance, or special consumables pricing.

Additional Training

Operator training is a critical ingredient of any successful coding and marking application, so Videojet has created a variety of on-site and in-house technical training courses. Offerings range from one to five days and are uniquely designed to help you succeed with your coding and marking equipment.

- Comprehensive training courses empower operators to expertly run and maintain equipment
- "Starter" courses enable experienced operators to optimize the performance of their new equipment
- Videojet's Chicago and Atlanta facilities provide classroom courses and hands-on training on dedicated systems
- Customized classes can be designed to suit your operators' levels of expertise and your site-specific system configurations

Contact Videojet Training at 1-800-843-3610

Parts

Videojet Service Professionals use only original Videojet parts and carry an inventory of frequently used parts to ensure the fastest service. Videojet parts are designed specifically to keep your printers in optimal performance condition. Remember that non-genuine parts can impair or damage your equipment. **TotalSource**[®]

The TotalSource Program brings you Videojet's highquality supplies, genuine parts and comprehensive services at discounts structured to help minimize your total cost of operation. The program includes all major areas of value and support to customers: training, service, parts, ribbons, and fluids (inks, makeup, and cleaning solutions). Thousands of customers worldwide have joined this program and are enjoying its benefits. It is a smart, easy way to get great savings on the best products, service and support available.





* Certain conditions and exclusions apply.

You can depend on Videojet to provide expert field service for the full range of Videojet brands.

Call 1-800-VIDEO-10 to set up a service appointment.



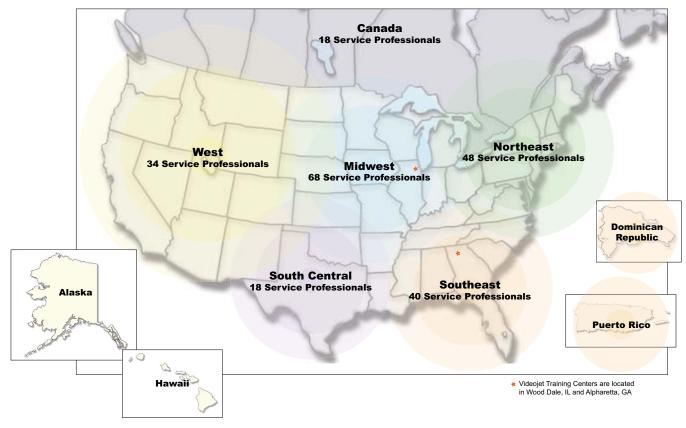
&lltec

Cheshire*





The largest field service organization in the industry:



Service Locations

LISA

Alabama (2)

Birmingham

Arizona (3)

California (19)

Los Angeles

Sacramento

San Francisco

Colorado (2)

Connecticut (3)

Denver

Hartford

San Diego

Riverside

Phoenix

Fresno

Videojet offers coverage in all of North America. States and territories not listed below are serviced by nearby Service Professionals. Zone 1 coverage is within 50 miles of each service city.

Numbers in parentheses indicate the Service Professionals in each territory or state.

(1)

Dominican Republic

Santo Domingo

Florida (10)

lacksonville

Miami

Orlando

Tampa

Atlanta

Albany

Joliet

Pensacola

Georgia (11)

Illinois (18)

Springfield

Bloomington

Chicago

Indiana (7)

Fort Wayne

Indianapolis

South Bend

Des Moines

Sioux City

Kansas (2)

Kansas City

Kentucky (3)

Louisiana (2)

New Orleans

Baton Rouge

Lexington

Louisville

Wichita

lowa (3)

CANADA
Ontario (11)
Mississauga
London
Toronto
Etobicoke
Brampton

Ouebec (4) Farnham Carignan St. Constant Greenfield Park

New Brunswick (1) Dieppe

British Columbia (1) Coquitlam

Alberta (1) Edmonton



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Part No. SL000510 NAService-0411 Printed in U.S.A.

Massachusetts (5) Boston Springfield

Maryland (4)

Baltimore

Michigan (8) Detroit Grand Rapids Kalamazoo

Mt. Pleasant Minnesota (5) Minneapolis

Mankato Missouri (4)

St. Louis Kansas City Springfield

Nebraska (3)

Omaha

Nevada (1) Las Vegas

New York (14) Albany Buffalo

Newark

New Jersev (10)

Long Island New York Rochester Svracuse

North Carolina (6) Charlotte Favetteville Greensboro

Raleigh Winston-Salem

Ohio (9) Cincinnati Toledo Cleveland

Oklahoma (2) Oklahoma City Tulsa

Columbus

Columbia Greenville Tennessee (7)

Oregon (3)

Pennsylvania (12)

Portland

Allentown

Harrisburg

Pittsburgh

Reading

San Juan

Philadelphia

Puerto Rico (2)

South Carolina (2)

Utah (3)

Salt Lake City

Virginia (4)

Richmond

Norfolk

Roanoke

Seattle

Washington (3)

Washington D.C.

Wisconsin (7)

Green Bay

Milwaukee

Osh Kosh

Madison

Chattanooga Knoxville Memphis Nashville

Texas (10) Dallas Fort Worth Houston San Antonio